

Best Practice Regional Development Strategies

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Why Economic Development?

- The world is continuously changing.
- Regions must adapt or face extinction in an era of globalization.
- · Be on the 'better' side of change.



Moving Forward...

- Measuring Progress and Success.
- Logic Models.
- State New Economy Index 2014.





Setting the Stage for Long-Term Prosperity



EDA's mission is to lead the federal economic development agenda by promoting innovation and competitiveness, preparing American regions for growth and success in the worldwide economy.

How EDA Functions

- Creating a Macro/Micro Balance
- Investing in a Broad Range of Programs
- Building from a Foundation (Cluster Identification)
- Increasing Capabilities -> Increased
 Capacity -> Growth and Development

"Economic Development must focus not only on the physical capacities, but also the cultural and intangible assets available."



EDA Logic Model



EDA Inputs

Construction
 Planning
 Special
 Initiatives
 Technical
 Assistance

Project Outputs

New Facilities
 New Plans
 New Strategies
 New
 Infrastructure

Capacity Outcomes

- Community Capacity
- Firm and Industry Capacity
- New Firm Formation
- Innovative Infrastructure

Realized Outcomes

Startups
 Jobs
 Innovation
 Earnings
 Exports
 Sustainability
 Business
 Growth
 Wealth

Vision

- Prosperity
- Quality of Life





Recommended JIAC Program Logic Model

Initial **Conditions & Capacities**

Economic conditions / business cycle (regional, national, global)

Industry/cluster conditions, competitiveness & level of definition/ development

Existing regional networks & innovation ecosystems

Existing workforce skills & knowledge

> Existing facilities

Inputs

Portfolio of **Programs**

EDA Funding

Other Funding

Client/Participant Resources

Project Activities

Events, Networking, & Referrals

Mentoring, Coaching, & Technical Assistance

Facilities & Equipment

R&D & Technology Development Support

Financing Support

Enhanced Participant Capabilities

Technology Development

Product & Business Development

Human Capital

Networks & Marketing

Finance

Capacity **Outcomes**

Community Capacity

Firm & Industry Capacity

Entrepreneurship Capacity

Innovation Infrastructure **Export trade**

Realized

Outcomes

Jobs

Innovation

Investment

Increased **Earnings**

Business Growth

Wealth

Sustainability





HOUSTON TECHNOLOGY CENTER





The Houston Technology Center is the largest technology business accelerator and incubator in Texas, advancing the commercialization of emerging technology companies in the greater Houston area.

- 1997 EDA grant to remodel an old city building for use as a non-profit business accelerator.
- HTC has since transformed Houston into the entrepreneurial capital of Texas
- HTC started as a business accelerator and expanded as an incubator with satellite campuses in Texas.



HOUSTON TECHNOLOGY CENTER



Economic Impact Chart



- HTC Graduates 86
- 300 Companies Assisted
- Capital Raised by HTC Clients and Graduates: Over \$1Billion
- Jobs Created by HTC Clients and Graduates: 4,595
- Contribution to the Houston Economy in 2012: \$687 Million
- \$174 Million in Capitol raised in 2012 alone

Idea Village New Orleans, Louisiana





IDEA VILLAGE – NEW ORLEANS





Idea Village is a nonprofit organization that seeks to identify, attract, support, and retain entrepreneurial talent New Orleans to create innovative solutions to grow the economy and become the next-generation civic leaders.

- Idea Village is the result of five local entrepreneurs intent on reversing the brain drain while developing innovative thinkers to provide new ideas to grow the economy and address pressing social issues.
- Idea Village began with a \$10,000 business plan contest
- Idea Village evolved into an inter-connected entrepreneurial ecosystem.



IDEA VILLAGE -NEW ORLEANS



Idea Village

- \$3.45 Million in Seed Capital
- U.S. "Biggest Brain Magnet"
- 72,295 Consulting Hours
- Over 2,000 Jobs
- \$100 Million in Annual Revenue
- Support to 3,000
 entrepreneurs through
 2,400 professionals

2014 The State New Economy Index







- Increased Capabilities -> Increased Capacities -> Higher Ranking
- Goal: remaining competitive in a transforming international economy
- Each state is ranked on:
 - Knowledge Jobs
 - Globalization
 - Economic Dynamism
 - Digital Economy
 - Innovation Capacity





	INDEX	STATE RANKING
FLORIDA	JOB CHURNING	4 TH
	INVENTOR PATENTS	10 TH
	EXPORT FOCUS OF MANUFACTURING & SERVICES	4 TH
WISCONSIN	MIGRATION OF U.S. KNOWLEDGE WORKERS	13 TH
	HEALTH IT	4 TH
NORTH DAKOTA	IMMIGRATION OF KNOWLEDGE WORKERS	1 ST
TEXAS	MANUFACTURING VALUE ADDED	9тн
	EXPORT FOCUS OF MANUFACTURING & SERVICES	2 ND
	INITIAL PUBLIC OFFERING	1 ST
	ENTREPRENEURIAL ACTIVITY	6 TH
LOUISIANA	MANUFACTURING VALUE ADDED	6 TH
	EXPORT FOCUS OF MANUFACTURING SERVICES	5 TH
	ENTREPRENEURIAL ACTIVITY	14 TH

